

**Minutes of Hospice Greater Saint John
Board of Directors' Meeting
Wednesday, March 30, 2011**

The Board of Directors of Hospice Greater Saint John met on Wednesday, March 30, 2011 at the Hospice House at 385 Dufferin Row in Saint John, NB.

Executive Present: Patrick Woods, Chairman
John Sheehan, 1st Vice Chairperson
Shirley McAlary, 2nd Vice Chairperson
Tina Landry, Secretary
Marta Kelly, Treasurer
Sandy Johnson, CEO

Directors Present: Ivy Cosman, Dr. Chris O'Brien, Director of Medical Care
Regrets: Doug McCaig and Ivan Ho

G1. CALL TO ORDER AND APPROVAL OF AGENDA

Chairman, Patrick Woods called the meeting to order at 5:30 pm.

Motion to approve the agenda as presented. (Shirley McAlary/John Sheehan) Carried

G2. APPROVAL OF BOARD MINUTES – MARCH 2, 2011

Motion to approve the Board of Directors' minutes of March 2, 2011. (Shirley McAlary/John Sheehan) - Carried

G3.1 FINANCIAL REPORT

Marta Kelly reviewed the year to date financial statements and projections to year end. With our projected year-end surplus and an unexpected large donation, Hospice is in a position to fully re-pay our \$200,000 bank loan prior to April 1, 2011.

Motion to approve the financial report. (Marta Kelly/Ivy Cosman) – Carried

GO5.1 REVENUE DEVELOPMENT REVIEW

Tina Landry presented a PowerPoint presentation on our major special event fundraisers and requested strategic input from the Board on how to grow these events as we move forward into our new fiscal year which requires us to fundraise \$870,000 per year to cover our share of operational expenses. The Board directed the Resource Development Committee (RDC) to review the recommendations and develop a plan of action for approval at the next meeting.

G6. ADJOURNMENT

Motion to adjourn the meeting at 7:00 pm. (Patrick Woods)

Next Board Meeting – Wednesday, April 4, 2011.

Respectfully submitted by:



Sandy Johnson, CEO

Legend: G = Governance Agenda Item; O = Operational Agenda Item; GO = Governance & Operational Agenda Item